

Government Contracting Series

**July 8 – August 12 – September 23 (Thursdays)
11:00 am – 1:30 pm (Lunch Included)**

at the

**Dothan Area Chamber of Commerce
102 Jamestown Blvd
Dothan, Alabama**

Session Topics

- ❖ **8(a) Business Development Program (July 8)**
- ❖ **HUBZone Program (August 12)**
- ❖ **Teaming & Joint Venturing Arrangements (September 23)**

Series Presenter & Topic Descriptions

Susan D. Baxter, Senior Business Development Specialist with Alabama's U.S. Small Business Administration's (SBA) District Office in Birmingham, is the presenter for the series. Mrs. Baxter has worked for the SBA since 1977. She has extensive experience providing training and assistance on SBA's certification programs, including 8(a) Business Development and HUBZone. Mrs. Baxter also provides guidance and assistance on teaming arrangement issues as it has become an important element of both the 8(a) & HUBZone programs. In the first two sessions, Mrs. Baxter will cover the certification program – who qualifies, possible benefits, & how to obtain the certification. The third session will cover teaming & joint venturing arrangements as they relate to the 8(a) & HUBZone programs. This session will also be relevant for those interested in teaming arrangements involving service disabled veteran-owned small businesses.

Registration & Cost

Register by contacting the Small Business Development Center at (334)674-2425 or email mstephen@troy.edu. The cost is \$10.00 per session or \$30.00 for the series (lunch included).



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